

# PRODUCT CATALOG

SYNTHETIC THATCH ROOFING SOLUTIONS

# ABOUT PALMEX

THE COMPANY

Palmex International Inc. is currently the world leader in the production and distribution of eco-friendly synthetic palm leaves used in the construction and renovation of traditional thatch roofing.

In order to meet & exceed homeowners' and the hospitality industry's needs, our team has worked on designing and developing a product that is both durable and ecologically-sound, with classic aesthetics. It stands as a highly effective substitute for the commonly used natural palm leaves, which are now classified as endangered species and protected in numerous countries.

Palmex materials meet with the strictest safety standards, and with building and construction norms currently in place globally. Our leaves and accessories adapt to fit any architectural style or roofing type. Weather-proof, UV-resistant and waterproof: these are Palmex's guarantees, thanks to the high quality polyethylene and to a manufacturing and installation process that are both unique and patented. A fire-retardant version is also available for our product.



MOZAMBIQUE



SENEGAL



FIJI



INDIA

# OUTSTANDING BENEFITS



## ECO-RESPONSIBLE

- 50-year lifespan
- 20-year warranty
- Environmentally-friendly material
- No toxic product fumigation
- Recycled & recyclable
- No heat transfer
- Zero-waste production
- Reusable packaging
- Long-term solution to massive over-harvesting
- Partnerships with multiple associations promoting green building



## PEACE OF MIND

- Quick and easy installation process
- No leaf replacement or repair
- No maintenance or daily upkeep for the indoor areas
- Full protection against moss, mould and mildew, insects, birds, spiders, snakes, etc.



## ALL-WEATHER PROOF

- 100% waterproof
- Certified wind-resistance to 260km/h (160mph)
- Certified UV-resistant and fade-resistant
- Industrial-strength material
- Fire-retardant version available
- Proven insulation



## RETURN ON INVESTMENT

- No renovation needed = no temporary hotel closing for maintenance = cost saving
- No customer compensation
- Structure protection

# WHAT TRULY MAKES US ECO FRIENDLY?



DOES NOT REQUIRE  
TOXIC PRODUCT  
FUMIGATION



SUPERIOR  
DURABILITY:  
50-YEAR LIFESPAN



PARTIALLY MADE  
FROM RECYCLED MATERIAL  
& 100% RECYCLABLE



MEMBER OF CANADA  
AND US GREEN  
BUILDING COUNCIL:  
WE PROVIDE CREDITS TO  
PROJECT DEVELOPERS  
WISHING TO ACHIEVE  
LEED CERTIFICATION



ZERO WASTE  
PRODUCTION



WE PARTNER WITH VERTIMA,  
ASSISTING BUILDING  
PROFESSIONALS WITH THE  
IMPLEMENTATION OF  
GREEN CONSTRUCTION  
SPECIFICATIONS



LONG-TERM SOLUTION TO ISSUE  
OF MASSIVE OVER-HARVESTING  
THROUGHOUT THE PLANET

# CUSTOMER BASE



HOTELS & RESORTS



THEME PARKS



ZOOS



HOUSING



RETREAT /  
ECO CENTERS



WATERPARKS



BEACHES



CAMPING  
FACILITIES

AND MORE

## SOME OF OUR CUSTOMERS





# OUR STYLES

DOMBORA

RIOHA

SAMANA

AFORIKA

FIJI

# DOMBORA



The **DOMBORA** leaf design comes straight from French Polynesia and perfectly replicates the traditional thatch that has been used there for centuries. The edge of this palm leaf has a wider tip, which closely resembles the pandanus palm tree.



# RIOHA



MALAYSIA

Our most popular type of thatch, **RIOHA**, is designed to resemble the look of the Maldivian thatching and replicates a perfect island set-up. The edge has a fine tip, which closely resembles the coconut palm tree.



FIJI

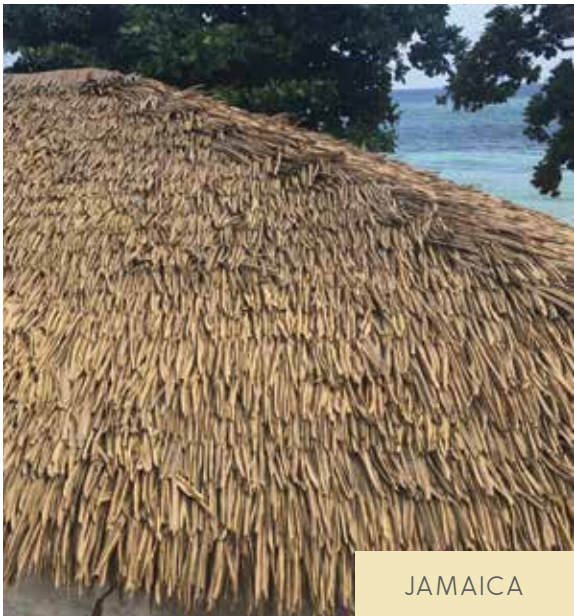


MOZAMBIQUE

# SAMANA



**SAMANA**, our most rugged type of thatch replicates the warm aesthetic of the Caribbean. This shorter edge has a larger tip, which ensures a raw and natural look.



JAMAICA



CANADA

# AFORIKA



Designed to replicate the appearance of the African thatching, our **AFORIKA** leaf, offered in two colors, can be used to create any Safari or Jungle experience.



FRANCE

# FIJI



FIJI RIOHA



FIJI SAMANA



FIJI AFORIKA

Created from the standard leaf, the clippable **FIJI** leaf is exclusive to galvanized metal umbrella-shaped structures with specific dimensions.



CZECH REPUBLIC




ITALY



ITALY

# PALMEX VS NATURAL LEAVES ROOFING

	 <b>THATCH ROOFING</b>	<b>NATURAL LEAVES ROOFING</b>
<b>WARRANTY</b>	<ul style="list-style-type: none"> <li>• 20 years</li> </ul>	<ul style="list-style-type: none"> <li>• Generally non-existent</li> </ul>
<b>LIFE EXPECTANCY</b>	<ul style="list-style-type: none"> <li>• 50 years</li> </ul>	<ul style="list-style-type: none"> <li>• Replaced every 2 to 5 years</li> </ul>
<b>QUALITY</b>	<ul style="list-style-type: none"> <li>• Made of high-density Polyethylene (HDPE)</li> <li>• Industrial strength, superior resistance</li> <li>• UV protection</li> <li>• Same polymer used to manufacture fuel cans, paddleboats, kayaks, sleds, slides, etc.</li> </ul>	<ul style="list-style-type: none"> <li>• Often suffers damage from climate conditions, insects, moss, rot, as well as exposure to sun, wind and sea salted air</li> <li>• These days, traditional thatch preparation (proper harvesting, saltwater treatment, drying sequence, weaving, etc.) is often neglected or compromised</li> </ul>
<b>MAINTENANCE</b>	<ul style="list-style-type: none"> <li>• Maintenance free, self-cleaning design</li> <li>• No accumulation of residue</li> </ul>	<ul style="list-style-type: none"> <li>• Regular maintenance required; repairs, insecticides, fumigation, fire-resistance treatments, cleaning of underlying floors and furniture, etc.</li> <li>• Recurring labour costs</li> </ul>
<b>WIND RESISTANCE</b>	<ul style="list-style-type: none"> <li>• Certified against winds up to 260 km/h (160 mph)</li> <li>• Wind clips available for additional resistance</li> </ul>	<ul style="list-style-type: none"> <li>• No existing standards – generally low wind resistance</li> <li>• Ensuing repairs and maintenance involved</li> </ul>
<b>WATER RESISTANCE</b>	<ul style="list-style-type: none"> <li>• Guaranteed 100% watertight for roofs sloped at 30 degrees or greater</li> <li>• Palmex patented installation systems provide the structure with great waterproof qualities</li> </ul>	<ul style="list-style-type: none"> <li>• Requires very thick layering (high leaf volume) to attain water-tightness</li> <li>• Heavy roof structure</li> <li>• Negatively affected by humidity</li> </ul>
<b>FIRE RESISTANCE</b>	<ul style="list-style-type: none"> <li>• HDPE is naturally a low-flammable material</li> <li>• Certified “fire-retardant” models also available (FR)</li> </ul>	<ul style="list-style-type: none"> <li>• Highly flammable and may cause fires</li> <li>• High risk of fire propagation</li> <li>• Costly insurance coverage and high risk of refusal</li> </ul>
<b>FADE RESISTANCE</b>	<ul style="list-style-type: none"> <li>• Guaranteed fade resistant (under warranty)</li> </ul>	<ul style="list-style-type: none"> <li>• Fast, progressive fading</li> <li>• Visible colour discrepancies after repairs</li> </ul>
<b>PROTECTION FROM INFESTATION</b>	<ul style="list-style-type: none"> <li>• Material does not attract insects, rodents, birds, etc.</li> </ul>	<ul style="list-style-type: none"> <li>• Susceptible to infestations and nesting</li> </ul>
<b>COMFORT</b>	<ul style="list-style-type: none"> <li>• Layered installation method (allowing air pockets), makes for much cooler under-roof temperatures</li> </ul>	<ul style="list-style-type: none"> <li>• Weak insulation capabilities means a high volume of leaves are required (very thick layering)</li> </ul>
<b>ADDED VALUE</b>	<ul style="list-style-type: none"> <li>• Undeniable return on investment</li> <li>• Adds value to the building structures</li> </ul>	<ul style="list-style-type: none"> <li>• No added value</li> </ul>
<b>INSURANCE SAVINGS</b>	<ul style="list-style-type: none"> <li>• Lower insurance costs</li> <li>• Palmex products are deemed entirely safe</li> </ul>	<ul style="list-style-type: none"> <li>• High risk factor</li> <li>• Costly insurance or insurance refusal</li> </ul>
<b>ENVIRONMENTAL FACTORS</b>	<ul style="list-style-type: none"> <li>• Eco-friendly</li> <li>• 100% recyclable</li> <li>• No toxic products required (cleaning, etc.)</li> <li>• Rain water harvesting possible</li> </ul>	<ul style="list-style-type: none"> <li>• Damage to the natural environment (harvesting leaves)</li> <li>• Roof maintenance often leads to pollution via toxic products such as insecticides, pesticides, fire prevention sprays, etc.</li> </ul>
<b>INSTALLATION</b>	<ul style="list-style-type: none"> <li>• Fast and easy. Instructions provided by Palmex</li> <li>• Minimal skills required</li> </ul>	<ul style="list-style-type: none"> <li>• Requires skilled labourers</li> <li>• Longer, complicated and costly installation process</li> </ul>
<b>TRANSPORT AND STORABILITY</b>	<ul style="list-style-type: none"> <li>• Optimized transport and storage: high coverage, low shipping/ storage volume, thin leaves, compressed packaging.</li> <li>• Export from Canada : 20’ container = up to 3250 sqm 40’ container = up to 7700 sqm</li> <li>• Export from Thailand : 20’ container = up to 2700 sqm 40’ container = up to 5500 sqm</li> </ul>	<ul style="list-style-type: none"> <li>• To cover an equal surface per m2 or sq.ft, natural thatch roofing requires approximately 11 times the volume of Palmex products (transport and storage)</li> <li>• 1 container of Palmex leaves = 11 containers of natural leaves</li> </ul>

# FIRE TEST



FIRE TEST: PALMEX VERSUS NATURAL



# BEFORE AND AFTER

BEFORE

AFTER

BEFORE

AFTER



MALAYSIA



FIJI



COSTA RICA



MALAYSIA



MALAYSIA



FIJI



MEXICO



MEXICO



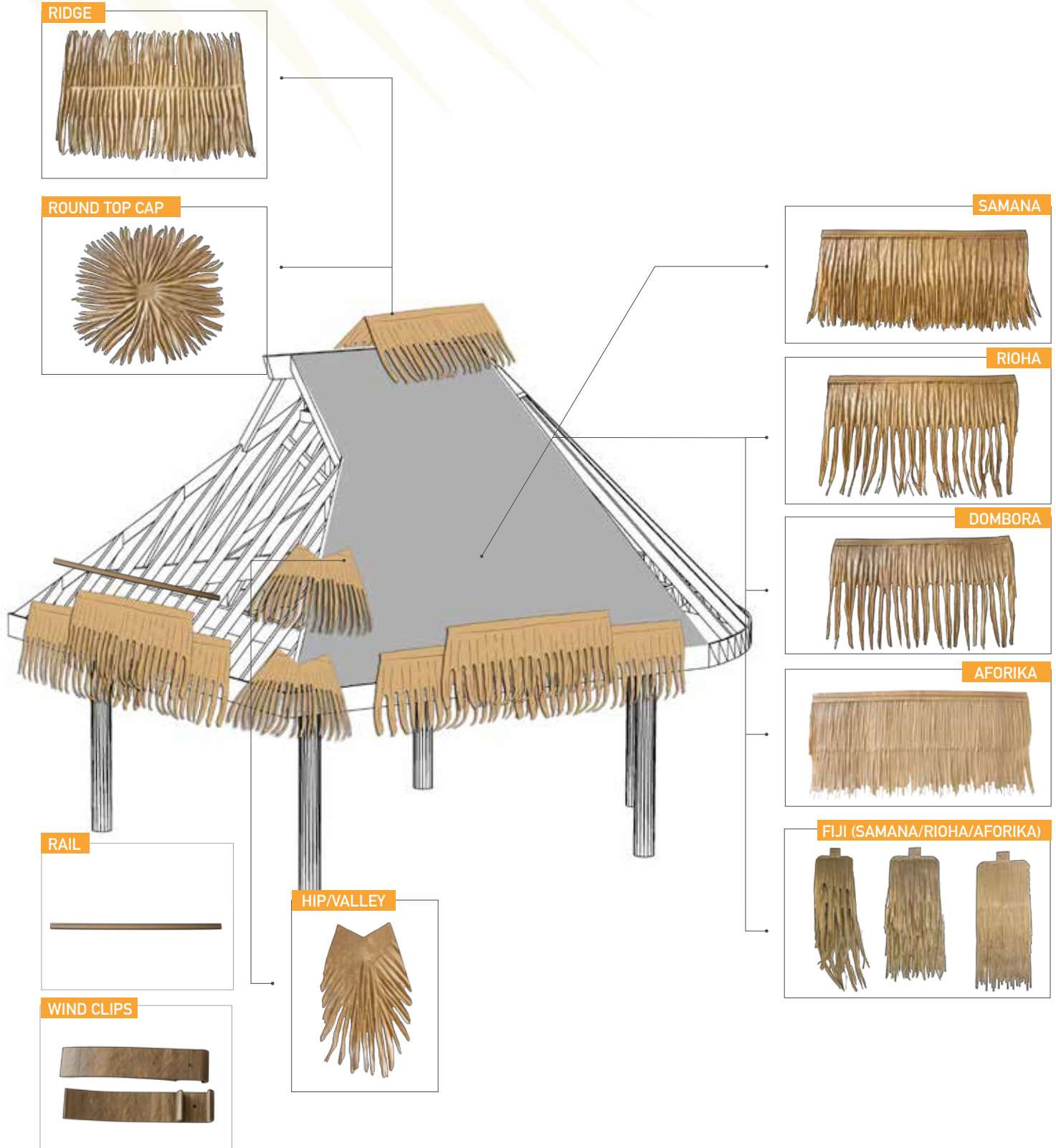
USA



USA



# ACCESSORIES LIST



# TYPE OF INSTALLATIONS

PALMEX INSTALLATION  
ON RAFTERS  
(WITH RAILS)



PALMEX INSTALLATION  
ON HORIZONTAL  
BATTENS  
(NO RAILS)



PALMEX INSTALLATION  
ON AN EXISTING ROOF  
(NO RAILS)



# INSTALLATION ON RAFTERS - WITH RAILS

(PALMEX IS VISIBLE FROM  
UNDER THE ROOF)

## PACKAGING

BUNDLES OF APPROXIMATELY 72 LEAVES:  
\*43" L x 26" W x 5" H x 52 lbs / 109 cm L x 66 cm W x 13 cm H x 24 kg  
86 sq. ft. / 8 m<sup>2</sup> coverage per bundle.

BUNDLE OF 24 RAILS:  
114" L x 4" W x 4" H x 20 lbs / 289 cm L x 10 cm W x 10 cm H x 9 kg

## INSTALLATION

LEAVES ARE SCREWED DIRECTLY TO THE RAFTERS.  
VISIBLE FROM INSIDE THE BUILDING.

Three leaves to slide into the rail.

Overlapping from bottom to the top of the roof  
(4" 3/8 / 11 cm spacing between rows except for the first  
row which is fixed at 7" 7/8 / 20 cm from the bottom.)

Double layer of leaves for the first row  
(creates thickness along the roof's edge.)

Palmex wind clips can be added for  
a better wind protection.



## CUSTOMS CODE

\*approximately, depending on the type of material  
(Regular, FR-C or M1/A)

To choose among:  
39.21.19.90 39.25.90

# INSTALLATION ON BATTENS OR AN EXISTING ROOF - NO RAILS

(PALMEX IS NOT VISIBLE  
FROM UNDER THE ROOF)

## PACKAGING

BUNDLE OF 72 LEAVES:

\*43" L x 26" W x 5" H x 52 lbs / 109 cm L x 66 cm W x 13 cm H x 24 kg  
97 sq. ft. / 9 m<sup>2</sup> coverage per bundle.

## INSTALLATION

TO BE NAILED, STAPLED OR SCREWED  
TO A SUB-ROOFING

(plywood, shingles, metal sheeting, battens, etc.).

OVERLAPPING FROM BOTTOM  
TO THE TOP OF THE ROOF

(4"3/4 / 12.5 cm spacing between rows except  
for first row fixed at 7"7/8 / 20 cm from the bottom  
and the second row at 2" / 5 cm from the first to give  
appearance of thickness along the roof's edge.)

AN ADDITIONAL ROW OF NAILS CAN BE ADDED

(at 4"3/4 / 12.5 cm from the top of the leaves  
for a better wind protection.)

Palmex wind clips can be added for  
a better wind protection.



## CUSTOMS CODE

To choose among:

39.21.19.90 39.25.90

\*approximately, depending on the type of material  
(Regular, FR-C or M1/A)

# MATERIAL & DIMENSIONS

## LEAVES MATERIAL

- High Density Polyethylene (HDPE)
- Thermo-molded
- Fire-Retardant version available
- UV-protected
- Tobacco Colour and Dijon Colour available for the Aforika leaf
- Highly resistant
- 100% recyclable

## RAILS MATERIAL

- Profiled PVC
- Tobacco colour

# ROUND TOP CAP

AVAILABLE IN DIFFERENT STYLES

## MATERIAL

- High Density Polyethylene (HDPE)
- Thermo-molded
- Fire-Retardant version available
- Tobacco colour

32" diameter (80 cm) W x 0.029" (0.7 mm) thick



## PACKAGING

AVAILABLE INDIVIDUALLY

BUNDLE OF 25 PIECES:

\*38" L x 35" W x 3" H x 23 lbs / 96.5 cm L x 89 cm W x 8 cm H x 10 kg

## INSTALLATION

To cover top of round roofs, square roofs and umbrellas.

## CUSTOMS CODE

To choose among:

39.21.19.90 39.25.90

\*approximately, depending on the type of material  
(Regular, FR-C or M1/A)

# ROOF HIP / VALLEY

AVAILABLE IN DIFFERENT STYLES

## MATERIAL

- High Density Polyethylene (HDPE)
- Thermo-molded
- Fire-Retardant version available
- Tobacco colour

## PACKAGING

AVAILABLE INDIVIDUALLY

BUNDLE OF 50 PIECES:

\*32" L x 20" W x 4" H x 21 lbs / 81 cm L x 51 cm W x 10 cm H x 9.5 kg

## INSTALLATION

TO COVER EXTERNAL ANGLES AND VALLEYS.

Can also be used for aesthetic purpose to cover eaves and gable ends (optional).

External angles and valleys: One hip every other row, starting from the bottom to the top of the roof.

Eave and gable ends: Cut the hip in two along its length and place the half part on each row at the edge

## CUSTOMS CODE

To choose among:

39.21.19.90 39.25.90

19" (48 cm) W x 0.029" (0.7 mm) thick



28" (71 cm)

\*approximately, depending on the type of material (Regular, FR-C or M1/A)

# ROOF RIDGE

AVAILABLE IN DIFFERENT STYLES

## MATERIAL

- High Density Polyethylene (HDPE)
- Thermo-molded
- Fire-Retardant version available
- Tobacco colour

39" (100 cm) W x 0.040" (1 mm) thick

27" (69 cm)



## PACKAGING

AVAILABLE INDIVIDUALLY

BUNDLE OF 50 PIECES:

39" L x 27" W x 8" H x 55 lbs / 99 cm L x 69 cm W x 20 cm H x 29 kg

## INSTALLATION

To cover linear top of gable and hip roofs. One ridge per 3 feet or per meter. Screw or nail the ridge to the central and vertical beams with a 5" / 13 cm overlapping side by side.

## CUSTOMS CODE

To choose among:

39.21.19.90 39.25.90

# WIND CLIP

## MATERIAL

- PVC
- Recyclable
- Tobacco colour

## PACKAGING

BOX OF 500 CLIPS - 33 LBS

## INSTALLATION

USED IN HIGH WIND/HURRICANE ZONES.

Insert the clip into the rail and screw it on the rafter, or screw it directly on the leaf.  
Use two clips per leaf. Optional: can be screwed to the leaves (no rail)

## CUSTOMS CODE

39.26.90

## PACKAGING

24 RAILS/PACKAGE

1 ¼" (3 cm)



6 ¼" (16 cm)



## RAIL

114" (289 cm) long (3 leaves/rail)



# SOME OF OUR PROJECTS



CHILE



USA



MALAYSIA



COSTA RICA



COLOMBIA



MAURITIUS

# SOME OF OUR PROJECTS



MALDIVES



MEXICO



FRANCE



COOK ISLANDS



IVORY COAST



GERMANY

# SOME OF OUR PROJECTS



CAMEROON



FRANCE



FRENCH  
POLYNESIA



GUADELOUPE



MEXICO



PANAMA

# SOME OF OUR PROJECTS



TURKEY



PHILIPPINES



VIETNAM



SÃO TOMÉ AND PRÍNCIPE



EASTER ISLAND



NEW CALEDONIA

# CERTIFICATIONS



Founded in 1993, the US Green Building Council promotes sustainability in the construction and building management industry, their greatest achievement being the LEED ranking system. This certification testifies to the ecological value of the Palmex thatching material.



The WWA is an international not-for-profit organization. Its primary purpose is to further safety and profitability in the waterpark industry.



Vertima assists building professionals through consulting mainly related to LEED certification, eco-friendly building projects and implementation of green construction specifications. Palmex International trusts Vertima for the LEED ranking of its thatching product line.



Since 2003 the Canada Green Building Council has been promoting green building in Canada and the LEED rating system. Palmex International is now a member of the Canada/US Green Building Council and it is our great privilege to provide credits to project developers who wish to achieve LEED certification.



The International Association of Amusement Parks and Attractions (IAAPA) is the largest international trade association for permanently situated amusement facilities worldwide. The organization represents more than 4,500 facility, suppliers, and individual members from more than 97 countries.



This independent laboratory specializes in performance evaluation of building envelope components. The Palmex palm roof thatching product line is tested for its resistance to high winds by the engineers of Air-Ins Inc.



The Centre Scientifique et Technique du Bâtiment promotes sustainable construction through research, evaluation and dissemination of knowledge. We rely on the CSTB for the conformity of our artificial palm leaves with European standards.



Micom Laboratories is a material testing lab that specializes in UV testing, ASTM testing, environmental testing and much more.



Intertek is a long-standing expert on product improvement, conformity and certification. We entrust Intertek for the fireproof testing of our artificial thatch product line.



Bodycote Technitrol Inc. is an independent provider of industrial testing and certification services. The Palmex artificial palm leaves are verified for their resistance to ultraviolet rays by this institution.



SGC conducts inspections, verifications, certification and testing of industrial quality and productivity. SGC provided Palmex with ISO 9001-2015 certification for the compliance of its palm leaves with ISO standards.



PRI Asphalt Technologies is a national and global leader in testing and evaluation protocols for Paving, Roofing and Industrial market sectors worldwide. The Palmex palm roof thatching product line is tested for its resistance to high winds by the engineers of Pri Asphalt Technologies Inc.

# TESTIMONIALS

"This is the third time we have used Palmex (...) to build our dream palapas and we couldn't be more pleased. The palapas are a key component to giving our backyard paradise the tropical feel we were looking for. The quality of the construction and longevity of the Palmex thatch roofing have given us great peace of mind and we know they will be standing strong and look amazing for many years."

**Mr. Brett Clifford**  
*Palmex Aruba*

"Well our Tiki Hut is complete and we are very happy with it. While it is late in the summer I know we will definitely get lots of use for ourselves and friends in the future. Everyone who sees it thinks it's great. Thank you!"

**Ms. Linda Laframboise**  
*Tiki Hut Paradise Canada*

"Thank you so much for getting us this thatch! It went on easily and has held up perfectly in the heavy winds, rain and heat. We wanted to see if we could fool real Hawaiians so we blind folded three and took them to the Tiki to see if they would think they were still in Hawaii. Two out of three Hawaiians could not tell the difference between your thatch and real Hawaiian thatch and the third Hawaiian thought she was in Fiji... so close enough!!!! We love it and may put it on our house too!!!!"

**Mr. Bob and Ms. Alicia Vacchiano**  
*Tiki Mundo, USA*

"Withstanding the exposure to rough New England winters, Palmex Thatch roofing is a fresh durable, and amazingly functional alternative to traditional roofing... Gives us the aesthetic appeal we need with the durability and ease to use, which other materials have lacked. Thank you Palmex, simply put... we love it!"

**Ms. Cindy Lavoie**  
*Tiki Mundo, USA*

"The roof is looking great! Of course, as you can imagine, already there have been many admiring passers-by. Who knew that putting on a roof would pull in so many new acquaintances?"

**Ms. Kristine and Mr. Jim Atkinson**  
*Palmex Costa Rica*

"The pavilion on the beach was created about 15 years ago as a venue to host weddings and group functions. The final outcome with the thatch roof and bamboo ceiling looks astonishing both during yoga and Pilates classes as well as during the wedding parties we host at night. From the outside it looks supernatural as well as it blends in very well with the many beach-shade palapas that we have for our guests."

**Manchebo Resort Beach & Spa**  
*Aruba*

"Hello Palmex, I purchased your thatch from Tiki Mundo in 2007 to replace the real grass thatch I had installed on my Tiki Bar/Cabana in 2005. It is now 6 years later and the thatch still looks like new! It has stood up to everything from hot sun, high winds, rain and heavy snow we see here in Massachusetts. I just want to say I love this product, it's fantastic!! I get comments on it all the time from my guests."

**Mr. Gary Leblanc**  
*Tiki Mundo, USA*

"...we have been using your product for the past 10 years and it has shown its durability and catchy look. Not many people can tell the difference but certainly can feel the difference. When we first purchased Palmex products people here were hesitant due to it not being proven in our country. and we have proven it. for the past 10 years we have NOT replaced a single sheet of Palmex material..."

**Mr. Jayson Walter**  
*Micronesia*

# TESTIMONIALS

"Our Palmex roof really makes the whole look and feel of our house and we feel that it is a very high quality material and the installation was professionally done. We had planned on a roof of tin, insulation and teak... a fairly standard choice in our area, but made a late decision to use Palmex. I cannot imagine this house without Palmex and we are so happy that we made the right decision. When I am in a neighbor's house with a tin roof and the rain starts coming down it sounds like a Jamaican steel drum marching band and I can't wait to sit in my house and quietly watch the rain fall. Palmex has so many benefits in the tropics. Thanks!"

*Mr. Ture Hoefner  
Casa Luna Negra, Costa Rica*

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"For his hotel in Cameroon, where it's 30 degrees under the shade, my customer mentioned that the canopy structure covered with Palmex is pleasant and that the other structures must be covered with Palmex. With the exotic touch, Palmex is totally appropriate and being flexible, the Palmex can adapt to surfaces."

*Mr. Franz Masson  
Hotel Zingana, Cameroon*

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"Tonight we had neighbors visiting and they are so excited about the Palmex! In addition, the engineer for our architect was here today and he asked us to provide him with your information. He thinks the product is beautiful."

*Ms. Mary and Mr. Lee Addlemen  
Palmex Costa Rica*

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"We are very satisfied with the look and the accomplished work. The compliments are coming from many parts. The only thing remaining is the official opening on July 28th. Thank you!"

*Mr. Guy Lapolice  
Canada*

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"You can enjoy a Tiki experience in your own backyard. I have put this roofing leaves on in 4 hours. My tools were a hammer, some nails and some scissors. Really easy to install. It's really typical 3-foot long shingles : you half lap them like ordinary shingles. It's not rocket science, as a matter of fact it's really fun and I have fun every night coming home in my own backyard and looking at my pool shed because now my backyard reminds me of the Caribbean every single night!"

*Alfresco Backyard Escape  
Canada*

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"The first time we approached the product was because of the difficulty of supply of natural palm leaves after the cyclones so the natural Pandanus was not available and there was a price increase, so we had to lower our hotel charges. The perennity of the Palmex product, the self-maintenance (are advantages) because natural vegetal thatch, they are colonized by insects and after 2-3 years with the lightest wind or some waste coming off of the thatch we are obligated to clean the roof. My counterparts have also adopted this solution. Now, per sqm, your ROI is reached between 2 ½ to 3 years. "

*Mr. Bruno Chevallereau  
Intercontinental Hotel Pacifif Beachcomber, Tahiti*

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"Our hotel is a ethnic, rustic hotel that tries to identify with the island's culture and it's environment. So when we thought about bettering the hotel's image, we had to find something appropriate. In Chile, we did not have the material that we needed. We started searching and we found Palmex. Now, with Palmex, the hotel changed completely. What I like most is the aesthetic of the thatch and the fact that it lowers the temperature inside. The Palmex roof reduces the sound of the rain and it makes it more pleasant under a Palmex roof. It's better than the natural."

*Mr. Benjamin Pao Huki  
Hotel Manavai, Easter Island*

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